**Tritax Symmetry (Hinckley) Limited** 

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# British port-hinterland container rail freight market analysis



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# Glossary of Terms

| DBC    | DB Cargo   |
|--------|--|
| DRS    | Direct Rail Services   |
| FL     | Freightliner   |
| FOC    | Freight operating company  |
| GBRf   | GB Railfreight   |
| O-D    | Origin-destination   |
| ORR    | Office of Rail and Road  |
| Q2     | Quarter 2 of financial year (i.e. July-September)                      |
| Region | English region (formerly Government Office Regions) or other UK nation |
| TEU    | Twenty-foot equivalent unit  |
| Tkm    | Tonne kilometres   |
|        |  |

#### 1. Introduction

This aim of this report is to identify the key trends in the British maritime (i.e. port-hinterland) container rail freight market. It is an evidence-led report which makes use of available data from published and, more particularly, unpublished sources. The use of the latter allows analysis at a more disaggregated level (e.g. estimated train service provision and TEU capacity by port-region pairs) to provide insight not available from published statistics.

The next section (Section 2) sets out the fundamentals of the study methodology and the base information used in the trend analysis. Section 3 sets the scene by presenting the relevant published statistics from ORR. These demonstrate the growing importance of intermodal rail freight, of which port-hinterland container flows form the major component. Section 4 summarises the current maritime intermodal train service provision. Sections 5 and 6 respectively deal with trends in intermodal train service provision, with a focus on deep sea port-hinterland services, and in TEU capacity provided on these deep sea port-hinterland services. Finally, Section 7 provides a Midlands perspective on the preceding analysis.

#### 2. Methodology and base information

In addition to the statistics published by ORR, which offer a useful overview but limited insight into the detailed trends in the port-hinterland container market, the two main sources of information for the trend analysis are:

- A database of rail freight services operated, allowing train service provision to be monitored on an annual basis
- Surveys of on-train capacity, providing more in-depth information about TEU capacity provided, albeit on a more infrequent basis than the database

In combination, these two measures offer considerable insight into the changes that have been taking place. The key characteristics of these sources are presented in the following two subsections.

#### 2.1 Annual database of rail freight service provision

The database of rail freight service provision has been compiled annually since 1997, adopting as consistent a methodology as possible to allow time series analysis such as that presented in this report. Key information recorded for each service includes origin, destination, departure and arrival times, frequency, days of operation, commodity and FOC. The census point is January each year, so any seasonal patterns in service provision are not incorporated into annual estimates of train service provision. The use of the same period in each year means that comparisons between years are made on the same basis and, in any case, intermodal service provision displays relatively little seasonality in the number of services operated. Given the inherent variability of rail freight operations, in comparison with the passenger train timetable, it is not possible to achieve 100% coverage. Freight trains often run on an 'as required' basis (depending on customer demand), *ad hoc* services can be common, etc. This affects intermodal services to a lesser degree than most bulk flows, but regular changes to service patterns do occur and will not be picked up within a particular year.

The database analysis presented in this report covers service provision from 2007 to 2021, so that it encompasses the three years covered by the surveys of on-train capacity (see Section 2.2). It should be note that, while monitoring trends in train service provision is a useful indicator of changing activity at a regional or O-D level, it has shortcomings. While most port-hinterland container train services operate directly from origin to destination, there are complicating operating characteristics including:

- Some trains are staged in yards *en route* and operate as separate services pre- and poststaging
- Some trains have intermediate terminal stops to attach or detach wagons, not picked up by an O-D analysis
- In some cases, complete trains start from or terminate at intermediate yards with feeder services operating to/from two or more terminals, or through trains stop at a yard to attach or detach one or more portions to/from other terminals

The first of these is easily picked up in the database, allowing the genuine O-D information to be identified. The second example is rare in the port-hinterland container market, with no current examples and very few occurring since 2007. The final one is more significant, though has been

less common in recent years. The only current example, and the main one throughout the period under consideration has been the use of Crewe Basford Hall Yard as a coordinating point for portions feeding into or out of the trunk services to/from the ports (see Table 4.1). In the context of this analysis, which considers trends in regional connections with the ports, the implications are minimal, since Crewe is in the North West, as are three of the four terminals served by feeders or portions; only Coatbridge is in a different region, and the balance of direct and feeder service provision to/from Coatbridge has varied over the years, so some caution is needed when interpreting the findings relating to North West and Scotland. Despite these points, the consistent nature of the data collection and the limited variability in their nature means that their impacts on the findings will be limited and, in any case, the analysis of disaggregated service provision provides insight not available from any published sources.

While train service provision is a useful indicator, and one that is available on an annual basis from the rail freight database, it has the drawback that it takes no account of the length of train and, by implication the on-train capacity. The next sub-section discusses how this has been overcome.

#### 2.2 Surveys of on-train capacity

Original surveys of port-hinterland container train composition have been conducted in each of 2007, 2015 and 2021, with a consistent survey methodology used for each survey period. A representative week's worth of service provision was surveyed, taking account of port, FOC, direction of flow (i.e. import or export) and O-D pair. The survey focused on train service provision for deep sea containers at the rail-served container ports and, within the methodological constraints associated with surveys rather than full data collection, allowed the identification of average (mean) TEU capacity per train run and per O-D pair. This has then been aggregated to provide O-D analysis with estimates of annual TEU capacity at the port-region level. The large, representative sample size and consistent methodology between survey periods means that the O-D analysis at the regional level is robust.

Table 2.1 sets out the terminals served by deep sea container train services in each of the three survey periods. It also serves as a record of the allocation of terminals to regions in the subsequent analysis.

Table 2.1: Terminals served by deep sea container train services, disaggregated by region (in 2007, 2015 and 2021 survey periods)

| Region                     | Terminal active in: |      |      |  |  |
|----------------------------|---------------------|------|------|--|--|
| Terminal                   | 2007                | 2015 | 2021 |  |  |
| East Midlands              |                     |      |      |  |  |
| Daventry                   | х                   | Х    |      |  |  |
| East Midlands Gateway      |                     |      | х    |  |  |
| East of England            |                     |      |      |  |  |
| -                          |                     |      |      |  |  |
| London                     |                     |      |      |  |  |
| -                          |                     |      |      |  |  |
| North East                 |                     |      |      |  |  |
| Teesport                   |                     | Х    | Х    |  |  |
| Wilton                     | х                   |      |      |  |  |
| North West                 |                     |      |      |  |  |
| Ditton                     | x                   | Х    | Х    |  |  |
| Liverpool (Garston)        | x                   | х    | х    |  |  |
| Manchester (Trafford Park) | х                   | х    | х    |  |  |
| South East                 |                     |      |      |  |  |
| -                          |                     |      |      |  |  |
| South West                 |                     |      |      |  |  |
| Avonmouth                  |                     |      | Х    |  |  |
| Bristol                    |                     | х    |      |  |  |
| West Midlands              |                     |      |      |  |  |
| Birmingham (Lawley Street) | х                   | Х    | Х    |  |  |
| Birch Coppice              | х                   | х    | х    |  |  |
| Burton-on-Trent            |                     | Х    |      |  |  |
| Hams Hall                  | х                   | х    | Х    |  |  |
| Yorkshire and the Humber   |                     |      |      |  |  |
| Doncaster iport            |                     |      | х    |  |  |
| Doncaster Railport         | Х                   | Х    | Х    |  |  |
| Leeds                      | х                   | Х    | х    |  |  |
| Rotherham                  |                     |      | х    |  |  |
| Selby                      | х                   | Х    |      |  |  |
| Sheffield (Tinsley)        |                     |      | х    |  |  |
| Wakefield Europort         | х                   | Х    | Х    |  |  |
| Scotland                   |                     |      |      |  |  |
| Coatbridge                 | х                   | х    | х    |  |  |
| Mossend                    |                     |      | Х    |  |  |
| Wales                      |                     |      |      |  |  |
| Cardiff                    | X                   | Х    | Х    |  |  |

Source: original surveys

It should be borne in mind that, while the timing of the surveys was similar in each year thus allowing direct comparison between the findings of the three surveys, they differed from the timing of the database compilation so that, for example, the service provision surveyed in 2021 differed slightly from the service provision identified in the database because of changes in the intervening period.

#### 3. Relevant published statistics

Prior to presenting the original disaggregated analysis, this section sets out the relevant published statistics from the Office of Rail and Road (ORR). Figure 3.1 shows the annual amount of freight moved by rail from 1998/99 to 2020/21, disaggregated by the official commodity groupings. Ten years ago, *Domestic intermodal* (the official commodity grouping covering, and dominated by, maritime intermodal activity) started to vie with *Coal* to be the largest grouping. Following the dramatic decline in coal traffic around 2015, *Domestic intermodal* has consistently been the largest of the seven groupings. Despite the reduction in total rail freight volume in recent years, largely resulting from the rapid contraction of coal flows, *Domestic intermodal* activity was fairly stable, at least until the onset of the Covid-19 pandemic which started to cause disruption at the very end of the 2019/20 financial year.





Source: ORR (2021); see Appendix A (Table A.1) for the raw data

Figure 3.2 demonstrates the dramatic increase in the share of the rail freight market which is accounted for by *Domestic intermodal*. Since the time series began, *Domestic intermodal*'s share has more than doubled, from around one-fifth in 1998/99 to more than two-fifths in 2020/21, the highest proportion on record. While the big increase between 2014/15 and 2015/16 can be attributed largely to the decline in coal traffic, it's evident that the trend in the *Domestic intermodal* share over the last 20 years has been upward.





Source: ORR (2021)

#### 4. Current maritime intermodal service provision

As a point of record, Table 4.1 summarises the port-hinterland container train service provision as at 2021/22 Q2. For completeness, this includes a number of services from Teesport and Tilbury which cater for short sea or domestic traffic; these services are excluded from the subsequent focus (from Section 5.2 onwards) on the deep sea container market.

| Destination                   | FOC  | Typical frequency (two-way total)           |
|-------------------------------|------|---|
| Felixstowe to/from:           |      |   |
| Birch Coppice                 | GBRf | 22 per week                                 |
| Birmingham (Lawley Street)    | FL   | 30 per week                                 |
| Cardiff                       | FL   | 10 per week                                 |
| Coatbridge                    | FL   | 10 per week (some services staged at Crewe) |
| Ditton                        | FL   | 20 per week (some services staged at Crewe) |
| Doncaster iport               | GBRf | 20 per week                                 |
| Doncaster Railport            | FL   | 10 per week                                 |
| Doncaster Railport            | GBRf | 10 per week                                 |
| East Midlands Gateway         | DBC  | 20 per week                                 |
| East Midlands Gateway         | FL   | 10 per week                                 |
| Hams Hall                     | GBRf | 32 per week                                 |
| Leeds                         | FL   | 20 per week                                 |
| Liverpool (Garston)           | FL   | 20 per week                                 |
| Manchester (Trafford Park)    | FL   | 48 per week (some services staged at Crewe) |
| Manchester (Trafford Park)    | GBRf | 10 per week                                 |
| Rotherham                     | GBRf | 20 per week                                 |
| Teesport                      | FL   | 10 per week                                 |
| Sheffield (Tinsley)           | FL   | 10 per week                                 |
| Sheffield (Tinsley)           | GBRf | 20 per week                                 |
| Wakefield                     | DBC  | 10 per week                                 |
| Wakefield                     | GBRf | 10 per week                                 |
| Liverpool (Seaforth) to/from: |      |   |
| East Midlands Gateway         | GBRf | 10 per week                                 |
| Mossend                       | DBC  | 6 per week                                  |
| London Gateway to/from:       |      |   |
| Birch Coppice                 | GBRf | 10 per week                                 |
| Birmingham (Lawley Street)    | FL   | 10 per week                                 |
| Coatbridge                    | FL   | 10 per week                                 |
| Hams Hall                     | GBRf | 11 per week                                 |
| Leeds                         | FL   | 10 per week                                 |
| Liverpool (Garston)           | FL   | 10 per week                                 |
| Manchester (Trafford Park)    | DBC  | 10 per week                                 |
| Manchester (Trafford Park)    | FL   | 10 per week (some services staged at Crewe) |
| Rotherham                     | GBRf | 10 per week                                 |
| Wakefield                     | DBC  | 10 per week                                 |
| Southampton to/from:          |      | · ·   |
| Avonmouth                     | FL   | 2 per week                                  |
| Birch Coppice                 | DBC  | 10 per week                                 |
| Birmingham (Lawley Street)    | FL   | 32 per week                                 |
| Cardiff                       | FL   | 16 per week                                 |
| Crewe                         | FL   | 10 per week (to/from Coatbridge/Garston)    |
| Doncaster iport               | GBRf | 10 per week                                 |
| East Midlands Gateway         | GBRf | 10 per week                                 |
| Leeds                         | FL   | 20 per week                                 |
| Liverpool (Garston)           | FL   | 10 per week                                 |
| Manchester (Trafford Park)    | DBC  | 10 per week                                 |
| Manchester (Trafford Park)    | FL   | 20 per week                                 |
| Manchester (Trafford Park)    | GBRf | 10 per week                                 |
| Rotherham                     | DBC  | 10 per week                                 |
| Wakefield                     | DBC  | 10 per week                                 |

#### Table 4.1: Port-hinterland intermodal rail service provision (as at 2021/22 Q2)

| Teesport to/from:        |      |              |  |  |  |
|--------------------------|------|--------------|--|--|--|
| Daventry/Doncaster iport | DRS  | 12 per week  |  |  |  |
| Doncaster iport          | GBRf | 6 per week   |  |  |  |
| Elderslie                | GBRf | 1.5 per week |  |  |  |
| Grangemouth              | DBC  | 6 per week   |  |  |  |
| Mossend                  | DBC  | 10 per week  |  |  |  |
| Mossend                  | DRS  | 2 per week   |  |  |  |
| Tilbury to/from:         |      |              |  |  |  |
| Cardiff                  | FL   | 4 per week   |  |  |  |
| Daventry                 | DRS  | 20 per week  |  |  |  |

Source: based on annual rail freight database and real-time data; italicised rows (for Teesport and Tilbury) are short sea or domestic services using port rail terminals, rather than deep sea services

#### 5. Trends in intermodal train service provision

Based on the annual rail freight database, this section focuses on trends in intermodal train service provision since 2007. The first sub-section (5.1) presents details of the estimated total number of intermodal trains operated in each year, followed in Section 5.2 by specific consideration of the trends in service provision for deep sea container traffic.

#### 5.1 Estimated number of intermodal trains per annum

The estimated number of intermodal trains operated within Britain per annum is shown in Figure 5.1; international intermodal trains, using the Channel Tunnel, are excluded. The total is disaggregated into maritime intermodal (i.e. trains serving ports) and domestic intermodal (i.e. trains where both ends of the journey are domestic terminals). It is evident that maritime intermodal is dominant, with just 13% of the total in both 2007 and 2021, though it fluctuated between 11% and 16% during the period. Figure 5.2 focuses solely on maritime intermodal service provision, with the total disaggregated by FOC. While some increase in the number of services has taken place since 2007, the trend is erratic and does not appear to have matched the overall growth in *Domestic intermodal* activity shown in Figure 3.1. The subsequent analysis of on-train capacity provides insight into this apparent discrepancy, though changes in the nature of service provision may also have played a role, with a reduced role for train staging and portion working now than in earlier years (see Section 2.1).



Figure 5.1: Estimated number of loaded maritime intermodal and domestic intermodal trains per annum (2007 – 2021)

Source: annual rail freight database; see Appendix B (Table B.1) for the raw data



Figure 5.2: Estimated number of loaded maritime intermodal trains per annum (2007 – 2021)

Source: annual rail freight database; see Appendix B (Table B.2) for the raw data

It is clear from Figure 5.2 that Freightliner's dominance in service provision has been eroded over time, declining from 75% in 2007 to 58% in 2021. DB Cargo's share has also reduced, but GB Railfreight's activity has increased dramatically, from just 6% in 2007 to 26% in 2021. DRS has recently (re-)entered the maritime intermodal market, though it does not operate any services targeted at flows of deep sea containers (see Table 4.1).

#### 5.2 Trends in port-region flows of deep sea container traffic

Focusing only on deep sea container train service provision, Figure 5.3 reveals the regional breakdown of services between ports and the various regions. In combination, Felixstowe and Southampton have dominated service provision throughout the time period, so the separate trends for these two ports are shown in Figures 5.4 and 5.5 respectively.





Source: annual rail freight database; see Appendix B (Table B.3) for the raw data; excludes feeder services not directly associated with a single port



Figure 5.4: Train service provision between Felixstowe and regions (2007 – 2021)

Source: annual rail freight database



Figure 5.5: Train service provision between Southampton and regions (2007 – 2021)

Source: annual rail freight database

The dominance of three regions is clear, with services between ports and North West, West Midlands and Yorkshire and Humber making up the vast majority of the total. Of the other regions, East Midlands and Wales have increased in importance in recent years, while South West has dwindled almost to zero.

#### 6. Trends in on-train capacity for maritime deep sea container flows

As mentioned earlier, assessing changes in the number of services operated has the benefit of being a measure recorded each year in the rail freight database. While it provides considerably more insight than the high-level ORR statistics, it is a relatively crude measure which provides no indication of TEU capacity provided. This section attempts to overcome this shortcoming, albeit on an irregular basis, by analysing the on-train capacity surveys conducted in 2007, 2015 and 2021. The focus of this analysis is solely on service provision for deep sea container flows.

#### 6.1 Mean TEU capacity provided per train, by port to/from each region

As the first step towards understanding changes in on-train capacity, Table 6.1 shows the average (mean) TEU capacity per train for port-region pairings in each of the survey periods. It is clear that there have been considerable improvements in on-train capacity, with an overall 16% increase in the eight years between the first two surveys followed by a 15% rise in the six years between the second and third surveys. Overall, based on these surveys, the typical TEU capacity of a deep sea container train increased by a considerable 35% between 2007 and 2021, from 60 TEU per train to almost 81 TEU per train.

The lack of consistency of service provision at certain ports and between many port-region parings makes it challenging to interpret the detail in Table 6.1. Only Felixstowe and Southampton have maintained a similar profile of service provision throughout the time period, with both showing sustained increases in the average TEU capacity per train over time, albeit with some fluctuations at the port-region level, particularly for those regions with low levels of service provision. When considering the connections between ports and the three key regions of North West, West Midlands and Yorkshire and Humber, in every single case there were observed increases in on-train capacity between the survey periods.

|                               | Average TEU capacity per train in: |      |      |  |  |
|-------------------------------|------------------------------------|------|------|--|--|
| Port-region pairing           | 2007                               | 2015 | 2021 |  |  |
| Felixstowe to/from:           |                                    |      |      |  |  |
| East Midlands                 | 51.0                               | -    | 68.5 |  |  |
| East of England               | 65.7                               | 62.1 | -    |  |  |
| North East                    | 61.6                               | 53.3 | 55.4 |  |  |
| North West                    | 64.4                               | 71.3 | 81.3 |  |  |
| Scotland                      | 63.9                               | 70.0 | 68.5 |  |  |
| South West                    | -                                  | 60.8 | -    |  |  |
| Wales                         | -                                  | -    | 87.0 |  |  |
| West Midlands                 | 63.5                               | 75.2 | 83.7 |  |  |
| Yorkshire and Humber          | 60.2                               | 67.7 | 76.1 |  |  |
| Total                         | 62.7                               | 70.1 | 78.2 |  |  |
| Liverpool (Seaforth) to/from: |                                    |      |      |  |  |
| East Midlands                 | -                                  | -    | 70.0 |  |  |
| Scotland                      | -                                  | -    | 69.3 |  |  |
| Total                         | -                                  | -    | 69.8 |  |  |
| London Gateway to/from:       |                                    |      |      |  |  |
| East of England*              | -                                  | 56.0 | -    |  |  |
| North West                    | -                                  | 72.5 | 91.8 |  |  |
| Scotland                      | -                                  | 87.8 | 89.8 |  |  |
| West Midlands                 | -                                  | -    | 90.9 |  |  |
| Yorkshire and Humber          | -                                  | 54.0 | 75.4 |  |  |
| Total                         | -                                  | 67.1 | 86.3 |  |  |
| Southampton to/from:          |                                    |      |      |  |  |
| East Midlands                 | 65.0                               | 82.8 | 78.3 |  |  |
| North West                    | 59.5                               | 75.8 | 88.1 |  |  |
| Scotland                      | 48.6                               | -    | -    |  |  |
| South West                    | -                                  | 60.0 | 60.0 |  |  |
| Wales                         | 59.8                               | 62.5 | 60.5 |  |  |
| West Midlands                 | 57.1                               | 69.7 | 91.7 |  |  |
| Yorkshire and Humber          | 55.5                               | 63.4 | 82.4 |  |  |
| Total                         | 57.9                               | 71.0 | 84.2 |  |  |
| Thamesport to/from:           |                                    |      |      |  |  |
| North West                    | 64.7                               | -    | -    |  |  |
| West Midlands                 | 61.0                               | -    | -    |  |  |
| Yorkshire and Humber          | 57.9                               | -    | -    |  |  |
| Total                         | 61.6                               | -    | -    |  |  |
| Tilbury to/from:              |                                    |      |      |  |  |
| North West                    | 64.1                               | 66.5 | -    |  |  |
| Scotland                      | 70.8                               | -    | -    |  |  |
| South West                    | -                                  | 58.8 | _    |  |  |
| Wales                         | -                                  | -    | 48.0 |  |  |
| West Midlands                 | 43 7                               | 75.8 | -    |  |  |
| Yorkshire and Humber          | 48.7                               | 60.2 | -    |  |  |
| Total                         | 54.2                               | 65.3 | 48.0 |  |  |
| Total                         | 60.0                               | 69.9 | 80.7 |  |  |

Table 6.1: Mean TEU capacity per train for port-region pairings in each survey year

Source: original surveys; \* - London Gateway to East of England (in 2015) was a feeder service to/from Tilbury to maximise port-terminal opportunities as London Gateway came on stream; See Appendix C (Table C.1) for constituent port-terminal O-D data

Growth in the average on-train capacity has been particularly significant at Southampton and, in the recent time period, at London Gateway. Overall, only Tilbury is anomalous, with the increase in average TEU capacity per train between 2007 and 2015 being reversed by 2021. This can be explained by its transition away from a mainstream port, in the context of deep sea container train service provision, as a result of the opening of the nearby London Gateway port in 2013. As a result, only a dedicated short-formation train now operates to/from Tilbury on a low frequency, twice per week in each direction, with a correspondingly low on-train capacity.

#### 6.2 Estimated annual TEU capacity by port to/from each region

The final piece in the jigsaw, allowing as comprehensive an understanding of trends in activity in the port-hinterland deep sea container market as is possible given available data sources, is the estimation of annual TEU capacity provided. This is calculated from the mean capacity per train data (see Table 6.1) and the annual service provision data (see Table C.2 in Appendix C for the port-region level data).

Tables 6.2 and 6.3 set out the findings, the former at the level of individual port-region pairings and the latter showing the total estimated two-way on-train capacity for each region. This suggests that there has been strong growth overall, with 57% greater TEU capacity in 2021 than in 2007. The growth has been particularly strong between the 2015 and 2021 surveys, with an increase of just over one-third in the six-year period.

Ignoring the anomalous position of Tilbury, described above, there has been an increase in capacity for all ports, though it has been particularly noticeable at Felixstowe and London Gateway. From Table 6.3, the dominance of the three key regions (i.e. North West, West Midlands and Yorkshire and Humber) is again clear, accounting for 85.4% of total capacity in 2021, with very little change in this combined total since 2007. That said, the distribution of capacity across these three regions has altered, with growth in Yorkshire and Humber essentially balancing out a decline in the North West share, though absolute capacity provided continued to increase in the North West. Of note when considering the remaining 15% or so of capacity is the increasing share accounted for by East Midlands, discussed in see Section 7.

|                               | Estimated two-way TEU capacity in: |           |           |  |
|-------------------------------|------------------------------------|-----------|-----------|--|
| Port-region pairing           | 2007                               | 2015      | 2021      |  |
| Felixstowe to/from:           |                                    |           |           |  |
| East Midlands                 | 28,050                             | -         | 102,750   |  |
| East of England               | 29,565                             | 31,050    | -         |  |
| North East                    | 33,880                             | 26,650    | 27,700    |  |
| North West                    | 309,120                            | 427,800   | 418,695   |  |
| Scotland                      | 31,950                             | 17,500    | 20,550    |  |
| South West                    | -                                  | 30,400    | -         |  |
| Wales                         | -                                  | -         | 43.500    |  |
| West Midlands                 | 225,425                            | 289,520   | 351,540   |  |
| Yorkshire and Humber          | 147,490                            | 280,955   | 490,845   |  |
| Total                         | 805.480                            | 1.103.875 | 1.455.580 |  |
| Liverpool (Seaforth) to/from: | ,                                  |           |           |  |
| East Midlands                 | -                                  | -         | 35,000    |  |
| Scotland                      | -                                  | -         | 20,790    |  |
| Total                         | -                                  | -         | 55,790    |  |
| London Gateway to/from:       |                                    |           |           |  |
| East of England*              | -                                  | 28,000    | -         |  |
| North West                    | -                                  | 39,875    | 137,700   |  |
| Scotland                      | -                                  | 21,950    | 44,900    |  |
| West Midlands                 | -                                  | -         | 127,260   |  |
| Yorkshire and Humber          | -                                  | 10,800    | 113,100   |  |
| Total                         | -                                  | 100,625   | 422,960   |  |
| Southampton to/from:          |                                    |           |           |  |
| East Midlands                 | 39,000                             | 41,400    | 39,150    |  |
| North West                    | 288,575                            | 272,880   | 264,300   |  |
| Scotland                      | 24,300                             | -         | -         |  |
| South West                    | -                                  | 6,000     | 6,000     |  |
| Wales                         | 26,910                             | 37,500    | 48,400    |  |
| West Midlands                 | 157,025                            | 223,040   | 210,910   |  |
| Yorkshire and Humber          | 133,200                            | 107,780   | 206,000   |  |
| Total                         | 669,010                            | 688,600   | 774,760   |  |
| Thamesport to/from:           |                                    |           |           |  |
| North West                    | 48,525                             | -         | -         |  |
| West Midlands                 | 45,750                             | -         | -         |  |
| Yorkshire and Humber          | 28,950                             | -         | -         |  |
| Total                         | 123,225                            | -         | -         |  |
| Tilbury to/from:              |                                    |           |           |  |
| North West                    | 35,255                             | 33,250    | -         |  |
| Scotland                      | 31,860                             | -         | -         |  |
| South West                    | -                                  | 29,400    | -         |  |
| Wales                         | -                                  | -         | 9,600     |  |
| West Midlands                 | 39,330                             | 37,900    | -         |  |
| Yorkshire and Humber          | 29,220                             | 30,100    | -         |  |
| Total                         | 135,665                            | 130,650   | 9,600     |  |
| Total                         | 1,733,380                          | 2,023,750 | 2,718,690 |  |

Table 6.2: Estimated two-way annual TEU capacity for port-region pairings in each survey year

Source: original surveys; \* - London Gateway to East of England (in 2015) was a feeder service to/from Tilbury to maximise port-terminal opportunities as London Gateway came on stream

|                      | Estimated two-way TEU capacity in: |      |           |      |           |      |  |
|----------------------|------------------------------------|------|-----------|------|-----------|------|--|
|                      | 20                                 | 07   | 2015      |      | 2021      |      |  |
| Region               | TEU                                | %    | TEU       | %    | TEU       | %    |  |
| East Midlands        | 67,050                             | 3.9  | 41,400    | 2.0  | 176,900   | 6.5  |  |
| East of England      | 29,565                             | 1.7  | 59,050    | 2.9  | -         | -    |  |
| North East           | 33,880                             | 2.0  | 26,650    | 1.3  | 27,700    | 1.0  |  |
| North West           | 681,475                            | 39.3 | 773,805   | 38.2 | 820,695   | 30.2 |  |
| Scotland             | 88,110                             | 5.1  | 39,450    | 1.9  | 86,240    | 3.2  |  |
| South West           | -                                  | -    | 65,800    | 3.3  | 6,000     | 0.2  |  |
| Wales                | 26,910                             | 1.6  | 37,500    | 1.9  | 101,500   | 3.7  |  |
| West Midlands        | 467,530                            | 27.0 | 550,460   | 27.2 | 689,710   | 25.4 |  |
| Yorkshire and Humber | 338,860                            | 19.5 | 429,635   | 21.2 | 809,945   | 29.8 |  |
| Total                | 1,733,380                          | 100  | 2,023,750 | 100  | 2,718,690 | 100  |  |

Table 6.3: Estimated two-way annual TEU capacity, by region in each survey year

Source: original surveys

#### 7. The Midlands perspective

Given that much of the Midlands logistics activity straddles the border between East and West Midlands and, as a consequence, most of the rail terminals handling deep sea container trains are located close to the border, this final section briefly summarises the key findings as they relate to the Midlands as a whole.

Table 7.1 presents the absolute numbers in terms of estimated train service provision and TEU capacity, while Table 7.2 contextualises this in the overall British market by expressing the Midlands share of these two measures. While there are caveats relating to the exact numbers, as discussed in Section 2, the evidence suggests that there has been growth in service provision, which has been sustained year-on-year for most of the period since 2014, with growth in provision to/from West Midlands up until 2019 being supplanted by growth to/from East Midlands after the East Midlands Gateway terminal came on stream. The survey findings reveal a considerable increase in TEU capacity on trains serving the Midlands, particularly between the 2015 and 2021 surveys. In absolute terms, this growth has been split fairly equally between West and East Midlands, but with a far lower base figure for East Midlands in 2015. Overall, it appears that the Midlands has at least kept pace with the overall growth in port intermodal activity for deep sea containers, accounting for almost one-third (31.9%) of the total TEU capacity in the 2021 survey period.

|      | Estimated no. of trains per annum |           |        | Estir     | nated TEU capa | acity   |
|------|-----------------------------------|-----------|--------|-----------|----------------|---------|
| Year | West Mids                         | East Mids | Both   | West Mids | East Mids      | Both    |
| 2007 | 8,100                             | 500       | 8,600  | 467,530   | 67,050         | 534,580 |
| 2008 | 8,600                             | 1,500     | 10,100 | -         | -              | -       |
| 2009 | 8,400                             | 1,250     | 9,650  | -         | -              | -       |
| 2010 | 8,950                             | 1,050     | 10,000 | -         | -              | -       |
| 2011 | 7,650                             | 1,000     | 8,650  | -         | -              | -       |
| 2012 | 9,350                             | 1,000     | 10,350 | -         | -              | -       |
| 2013 | 7,900                             | 1,000     | 8,900  | -         | -              | -       |
| 2014 | 7,450                             | 1,000     | 8,450  | -         | -              | -       |
| 2015 | 8,100                             | 500       | 8,600  | 550,460   | 41,400         | 591,860 |
| 2016 | 8,475                             | 600       | 9,075  | -         | -              | -       |
| 2017 | 8,600                             | 650       | 9,250  | -         | -              | -       |
| 2018 | 8,500                             | 200       | 8,700  | -         | -              | -       |
| 2019 | 9,600                             | 0         | 9,600  | -         | -              | -       |
| 2020 | 8,850                             | 1,250     | 10,100 | -         | -              | -       |
| 2021 | 8,350                             | 2,000     | 10,350 | 689,710   | 176,900        | 866,610 |

Table 7.1: Midlands deep sea container train service provision and TEU capacity (2007 – 2021)

Source: based on data from Figure 5.3 and Table 6.3

Table 7.2: Midlands share of deep sea container train service provision and TEU capacity (2007 - 2021)

|      | Share of estimated no. of trains (%) |           | Share of es | stimated TEU c | apacity (%) |      |
|------|--------------------------------------|-----------|-------------|----------------|-------------|------|
| Year | West Mids                            | East Mids | Both        | West Mids      | East Mids   | Both |
| 2007 | 27.8                                 | 1.7       | 29.5        | 27.0           | 3.9         | 30.8 |
| 2008 | 27.6                                 | 4.8       | 32.4        | -              | -           | -    |
| 2009 | 28.2                                 | 4.2       | 32.4        | -              | -           | -    |
| 2010 | 31.5                                 | 3.7       | 35.2        | -              | -           | -    |
| 2011 | 26.9                                 | 3.5       | 30.4        | -              | -           | -    |
| 2012 | 30.6                                 | 3.3       | 33.8        | -              | -           | -    |
| 2013 | 28.2                                 | 3.6       | 31.8        | -              | -           | -    |
| 2014 | 26.4                                 | 3.5       | 30.0        | -              | -           | -    |
| 2015 | 28.3                                 | 1.7       | 30.1        | 27.2           | 2.0         | 29.2 |
| 2016 | 28.1                                 | 2.0       | 30.1        | -              | -           | -    |
| 2017 | 29.3                                 | 2.2       | 31.5        | -              | -           | -    |
| 2018 | 28.9                                 | 0.7       | 29.6        | -              | -           | -    |
| 2019 | 31.1                                 | 0.0       | 31.1        | -              | -           | -    |
| 2020 | 25.5                                 | 3.6       | 29.1        | -              | -           | -    |
| 2021 | 25.2                                 | 6.0       | 31.2        | 25.4           | 6.5         | 31.9 |

Source: based on data from Figure 5.3 and Table 6.3

#### References

ORR (2021), Data Portal, Office of Rail and Road (ORR), https://dataportal.orr.gov.uk/

## Appendix A: ORR annual data

This table relates to Section 3 of the main report.

| Financial<br>year | Coal | Metals | Construction | Oil &<br>petroleum | International | Domestic<br>intermodal | Other | Total | % change in<br>total from<br>previous<br>year |
|-------------------|------|--------|--------------|--------------------|---------------|------------------------|-------|-------|---|
| 1998/99           | 4.47 | 2.10   | 2.06         | 1.57               | 1.10          | 3.53                   | 2.51  | 17.34 | 2.6   |
| 1999/00           | 4.85 | 2.19   | 2.04         | 1.50               | 1.01          | 3.92                   | 2.73  | 18.23 | 5.1   |
| 2000/01           | 4.77 | 2.09   | 2.43         | 1.36               | 0.99          | 3.84                   | 2.60  | 18.09 | (0.8)   |
| 2001/02           | 6.17 | 2.43   | 2.81         | 1.22               | 0.60          | 3.54                   | 2.62  | 19.39 | 7.2   |
| 2002/03           | 5.66 | 2.64   | 2.51         | 1.15               | 0.46          | 3.38                   | 2.72  | 18.52 | (4.5)   |
| 2003/04           | 5.82 | 2.41   | 2.68         | 1.19               | 0.48          | 3.53                   | 2.77  | 18.87 | 1.9   |
| 2004/05           | 6.66 | 2.59   | 2.86         | 1.22               | 0.54          | 3.96                   | 2.53  | 20.35 | 7.8   |
| 2005/06           | 8.26 | 2.22   | 2.91         | 1.22               | 0.46          | 4.33                   | 2.29  | 21.70 | 6.6   |
| 2006/07           | 8.56 | 2.04   | 2.70         | 1.53               | 0.44          | 4.72                   | 1.89  | 21.88 | 0.8   |
| 2007/08           | 7.73 | 1.83   | 2.79         | 1.58               | 0.37          | 5.15                   | 1.73  | 21.18 | (3.2)   |
| 2008/09           | 7.91 | 1.53   | 2.70         | 1.52               | 0.42          | 5.17                   | 1.38  | 20.63 | (2.6)   |
| 2009/10           | 6.23 | 1.64   | 2.78         | 1.45               | 0.44          | 5.51                   | 1.01  | 19.06 | (7.6)   |
| 2010/11           | 5.46 | 2.23   | 3.19         | 1.32               | 0.42          | 5.68                   | 0.94  | 19.23 | 0.9   |
| 2011/12           | 6.41 | 2.24   | 3.45         | 1.20               | 0.45          | 6.31                   | 0.99  | 21.06 | 9.5   |
| 2012/13           | 7.50 | 1.81   | 3.05         | 1.21               | 0.43          | 6.30                   | 1.16  | 21.46 | 1.9   |
| 2013/14           | 8.07 | 1.77   | 3.56         | 1.27               | 0.47          | 6.19                   | 1.36  | 22.71 | 5.8   |
| 2014/15           | 6.50 | 1.82   | 3.93         | 1.21               | 0.60          | 6.49                   | 1.67  | 22.21 | (2.2)   |
| 2015/16           | 2.32 | 1.53   | 3.98         | 1.17               | 0.48          | 6.42                   | 1.86  | 17.76 | (20.0)  |
| 2016/17           | 1.43 | 1.50   | 4.25         | 1.13               | 0.43          | 6.81                   | 1.70  | 17.25 | (2.9)   |
| 2017/18           | 1.24 | 1.42   | 4.31         | 1.08               | 0.49          | 6.72                   | 1.70  | 16.95 | (1.7)   |
| 2018/19           | 1.17 | 1.44   | 4.53         | 1.07               | 0.51          | 6.79                   | 1.89  | 17.39 | (2.6)   |
| 2019/20           | 0.37 | 1.38   | 4.64         | 0.99               | 0.49          | 6.76                   | 1.94  | 16.58 | (4.7)   |
| 2020/21           | 0.21 | 1.38   | 4.15         | 0.75               | 0.35          | 6.29                   | 2.03  | 15.16 | (8.6)   |

Table A.1: Freight moved by rail (billion tkm), by commodity grouping (1998/99 - 2020/21)

Source: ORR (2021)

#### Appendix B: Supporting data tables for service provision

These tables relate to Section 5 of the main report.

| Year | Maritime intermodal | Domestic intermodal | Total  |
|------|---------------------|---------------------|--------|
| 2007 | 33,125              | 5,000               | 38,125 |
| 2008 | 36,475              | 4,425               | 40,900 |
| 2009 | 35,375              | 6,000               | 41,375 |
| 2010 | 33,525              | 6,450               | 39,975 |
| 2011 | 32,600              | 5,000               | 37,600 |
| 2012 | 36,375              | 5,600               | 41,975 |
| 2013 | 34,550              | 6,500               | 41,050 |
| 2014 | 33,100              | 6,500               | 39,600 |
| 2015 | 33,800              | 5,500               | 39,300 |
| 2016 | 35,625              | 5,500               | 41,125 |
| 2017 | 33,575              | 6,050               | 39,625 |
| 2018 | 34,650              | 5,750               | 40,400 |
| 2019 | 36,275              | 6,300               | 42,575 |
| 2020 | 40,975              | 6,025               | 47,000 |
| 2021 | 38.350              | 5,750               | 44,100 |

Table B.1: Estimated number of loaded maritime intermodal and domestic intermodal trains per annum (2007 – 2021)

Source: annual rail freight database

| Year | Freightliner | DBC   | Fastline | GBRf   | DRS   | Total  |
|------|--------------|-------|----------|--------|-------|--------|
| 2007 | 24,775       | 5,850 | 500      | 2,000  | 0     | 33,125 |
| 2008 | 24,875       | 9,100 | 500      | 2,000  | 0     | 36,475 |
| 2009 | 24,575       | 8,400 | 400      | 2,000  | 0     | 35,375 |
| 2010 | 24,825       | 6,050 | 0        | 2,650  | 0     | 33,525 |
| 2011 | 25,700       | 4,250 | 0        | 2,650  | 0     | 32,600 |
| 2012 | 27,525       | 4,700 | 0        | 3,650  | 500   | 36,375 |
| 2013 | 27,550       | 3,350 | 0        | 3,650  | 0     | 34,550 |
| 2014 | 27,025       | 2,925 | 0        | 3,150  | 0     | 33,100 |
| 2015 | 27,550       | 3,100 | 0        | 3,150  | 0     | 33,800 |
| 2016 | 27,575       | 4,400 | 0        | 3,650  | 0     | 35,625 |
| 2017 | 24,925       | 4,500 | 0        | 4,150  | 0     | 33,575 |
| 2018 | 26,250       | 3,525 | 0        | 4,875  | 0     | 34,650 |
| 2019 | 25,825       | 3,250 | 0        | 6,950  | 250   | 36,275 |
| 2020 | 24,800       | 5,450 | 0        | 9,875  | 850   | 40,975 |
| 2021 | 22,075       | 5,150 | 0        | 10,125 | 1,000 | 38,350 |

Table B.2: Estimated number of loaded maritime intermodal trains per annum (2007 – 2021)

Source: annual rail freight database

|      | E                | Estimated number (two-way) of deep sea container trains from ports to/from: |        |               |               |          |               |       |                  |                       |        |
|------|------------------|---|--------|---------------|---------------|----------|---------------|-------|------------------|-----------------------|--------|
| Year | East<br>Midlands | East of<br>England  | London | North<br>East | North<br>West | Scotland | South<br>West | Wales | West<br>Midlands | Yorkshire<br>& Humber | Total  |
| 2007 | 500              | 500   | 1,000  | 600           | 10,350        | 1,500    | 0             | 500   | 8,100            | 6,100                 | 29,150 |
| 2008 | 1,500            | 500   | 0      | 500           | 10,900        | 1,500    | 0             | 500   | 8,600            | 7,200                 | 31,200 |
| 2009 | 1,250            | 500   | 0      | 500           | 10,800        | 1,000    | 0             | 500   | 8,400            | 6,825                 | 29,775 |
| 2010 | 1,050            | 500   | 0      | 500           | 10,200        | 700      | 0             | 500   | 8,950            | 6,000                 | 28,400 |
| 2011 | 1,000            | 1,500   | 0      | 450           | 9,550         | 700      | 500           | 600   | 7,650            | 6,475                 | 28,425 |
| 2012 | 1,000            | 500   | 0      | 500           | 10,250        | 750      | 600           | 850   | 9,350            | 6,800                 | 30,600 |
| 2013 | 1,000            | 500   | 0      | 500           | 9,700         | 750      | 1,000         | 600   | 7,900            | 6,025                 | 27,975 |
| 2014 | 1,000            | 500   | 0      | 500           | 9,775         | 750      | 1,000         | 600   | 7,450            | 6,600                 | 28,175 |
| 2015 | 500              | 1,000   | 0      | 500           | 10,100        | 500      | 1,000         | 550   | 8,100            | 6,350                 | 28,600 |
| 2016 | 600              | 1,000   | 0      | 500           | 10,325        | 1,000    | 1,000         | 600   | 8,475            | 6,650                 | 30,150 |
| 2017 | 650              | 0   | 0      | 500           | 9,900         | 1,000    | 950           | 600   | 8,600            | 7,150                 | 29,350 |
| 2018 | 200              | 0   | 0      | 500           | 10,400        | 1,000    | 1,000         | 800   | 8,500            | 7,000                 | 29,400 |
| 2019 | 0                | 0   | 0      | 500           | 9,400         | 1,300    | 500           | 1,500 | 9,600            | 8,100                 | 30,900 |
| 2020 | 1,250            | 0   | 0      | 500           | 10,900        | 1,250    | 100           | 1,950 | 8,850            | 9,950                 | 34,750 |
| 2021 | 2,000            | 0   | 0      | 500           | 9,650         | 1,150    | 150           | 2,000 | 8,350            | 9,400                 | 33,200 |

Table B.3: Train service provision between ports and regions (2007 - 2021)

Source: annual rail freight database; excludes feeder services not directly associated with a single port

# Appendix C: Supporting data tables for TEU capacity

These tables relate to Section 6 of the main report.

| Table C.1: Mean | TEU capacity  | per train for | port-terminal | pairings in ea | ch survey period |
|-----------------|---------------|---------------|---------------|----------------|------------------|
|                 | i = o oapaony | por dani ioi  |               | pannige in ee  |                  |

|   | Average TEU capacity per train in: |      |       |  |
|---|------------------------------------|------|-------|--|
| Port-terminal pairing                           | 2007                               | 2015 | 2021  |  |
| Felixstowe to/from:                             |                                    |      |       |  |
| Birmingham (Lawley Street)                      | 61.6                               | 64.1 | 86.9  |  |
| Birch Coppice                                   | -                                  | -    | 71.5  |  |
| Bristol   | -                                  | 60.8 | -     |  |
| Burton-on-Trent                                 | -                                  | 67.1 | -     |  |
| Cardiff   | -                                  | -    | 87.0  |  |
| Coatbridge                                      | 63.9                               | 70.0 | 68.5  |  |
| Crewe (to/from Coatbridge/North West terminals) | 56.7                               | 65.6 | 80.9  |  |
| Daventry  | 51.0                               | -    | -     |  |
| Ditton  | 67.5                               | 71.0 | 87.7  |  |
| Doncaster iport                                 | -                                  | -    | 70.3  |  |
| Doncaster Railport                              | 60.0                               | 68.8 | 66.2  |  |
| East Midlands Gateway                           | -                                  | -    | 68.5  |  |
| Hams Hall                                       | 66.0                               | 89.2 | 89.1  |  |
| Leeds   | 64.9                               | 60.2 | 74.4  |  |
| Liverpool (Garston)                             | 69.0                               | 64.8 | 84.2  |  |
| Manchester (Trafford Park)                      | 62.9                               | 78.7 | 78.4  |  |
| Rotherham                                       | -                                  | -    | 89.1  |  |
| Scunthorpe                                      | -                                  | 63.0 | -     |  |
| Selby   | 60.0                               | 87.0 | -     |  |
| Sheffield (Tinslev)                             | -                                  | -    | 82.3  |  |
| Teesport  | -                                  | 53.3 | 55.4  |  |
| Tilbury   | 65.7                               | 62.1 | -     |  |
| Wakefield                                       | 50.8                               | 64.3 | 72.7  |  |
| Wilton  | 61.6                               | -    | -     |  |
| Liverpool (Seaforth) to/from:                   |                                    |      |       |  |
| East Midlands Gateway                           | -                                  | -    | 70.0  |  |
| Mossend   | -                                  | -    | 69.3  |  |
| London Gateway to/from:                         |                                    |      |       |  |
| Birmingham (Lawley Street)                      | -                                  | -    | 103.2 |  |
| Birch Coppice                                   | -                                  | -    | 77.0  |  |
| Coatbridge                                      | -                                  | 87.8 | 89.8  |  |
| Crewe (to/from Coatbridge/North West terminals) | -                                  | 83.8 | -     |  |
| Hams Hall                                       | -                                  | -    | 87.5  |  |
| Leeds   | -                                  | -    | 78.7  |  |
| Liverpool (Garston)                             | -                                  | -    | 102.1 |  |
| Manchester (Trafford Park)                      | -                                  | 63.0 | 86.6  |  |
| Rotherham                                       | -                                  | -    | 89.1  |  |
| Tilbury*  | -                                  | 56.0 | -     |  |
| Wakefield                                       | -                                  | 54.0 | 58.4  |  |

(continued overleaf)

| Southampton to/from:                            |      |      |       |
|---|------|------|-------|
| Avonmouth                                       | -    | -    | 60.0  |
| Birmingham (Lawley Street)                      | 65.1 | 64.3 | 99.8  |
| Birch Coppice                                   | 55.2 | 67.0 | 73.1  |
| Bristol   | -    | 60.0 | -     |
| Burton-on-Trent                                 | -    | 72.9 | -     |
| Cardiff   | 59.8 | 62.5 | 60.5  |
| Coatbridge                                      | 48.6 | -    | -     |
| Crewe (to/from Coatbridge/North West terminals) | 56.0 | 69.7 | 95.2  |
| Daventry  | 65.0 | 82.8 | -     |
| Ditton  | 52.9 | 59.4 | -     |
| Doncaster iport                                 | -    | -    | 70.1  |
| East Midlands Gateway                           | -    | -    | 78.3  |
| Hams Hall                                       | 50.8 | 83.6 | -     |
| Leeds   | 64.1 | 63.0 | 103.0 |
| Liverpool (Garston)                             | 66.5 | 80.2 | 101.9 |
| Manchester (Trafford Park)                      | 61.0 | 80.3 | 83.1  |
| Rotherham                                       | -    | -    | 73.3  |
| Wakefield                                       | 43.6 | 67.0 | 62.7  |
| Thamesport to/from:                             |      |      |       |
| Birch Coppice                                   | 54.0 | -    | -     |
| Birmingham (Lawley Street)                      | 65.7 | -    | -     |
| Crewe (to/from Coatbridge/North West terminals) | 64.2 | -    | -     |
| Doncaster Railport                              | 54.0 | -    | -     |
| Leeds   | 60.5 | -    | -     |
| Manchester (Trafford Park)                      | 65.1 | -    | -     |
| Tilbury to/from:                                |      |      |       |
| Birmingham (Lawley Street)                      | 47.4 | 75.8 | -     |
| Bristol   | -    | 58.8 | -     |
| Cardiff   | -    | -    | 48.0  |
| Coatbridge                                      | 70.8 | -    | -     |
| Crewe (to/from Coatbridge/North West terminals) | -    | 68.6 | -     |
| Hams Hall                                       | 39.0 | -    | -     |
| Leeds   | 50.4 | 60.2 | -     |
| Liverpool (Garston)                             | 64.1 | 64.4 | -     |
| Wakefield                                       | 40.0 | -    | -     |

Source: original surveys; \* - London Gateway to Tilbury (in 2015) was a feeder service to maximise portterminal opportunities as London Gateway came on stream Table C.2: Estimated annual port-region train service provision in each survey period

|                               | Estimated annual number of (two-way) services in: |       |       |  |  |
|-------------------------------|---|-------|-------|--|--|
| Port-region pairing           | 2007  | 2015  | 2021  |  |  |
| Felixstowe to/from:           |   |       |       |  |  |
| East Midlands                 | 550   | -     | 1,500 |  |  |
| East of England               | 450   | 500   | -     |  |  |
| North East                    | 550   | 500   | 500   |  |  |
| North West                    | 4,800   | 6,000 | 5,150 |  |  |
| Scotland                      | 500   | 250   | 300   |  |  |
| South West                    | -   | 500   | -     |  |  |
| Wales                         | -   | -     | 500   |  |  |
| West Midlands                 | 3,550   | 3,850 | 4,200 |  |  |
| Yorkshire and Humber          | 2,450   | 4,150 | 6,450 |  |  |
| Liverpool (Seaforth) to/from: |   |       |       |  |  |
| East Midlands                 | -   | -     | 500   |  |  |
| Scotland                      | -   | -     | 300   |  |  |
| London Gateway to/from:       |   |       |       |  |  |
| East of England*              | -   | 500   | -     |  |  |
| North West                    | -   | 550   | 1,500 |  |  |
| Scotland                      | -   | 250   | 500   |  |  |
| West Midlands                 | -   | -     | 1,400 |  |  |
| Yorkshire and Humber          | -   | 200   | 1,500 |  |  |
| Southampton to/from:          |   |       |       |  |  |
| East Midlands                 | 600   | 500   | 500   |  |  |
| North West                    | 4,850   | 3,600 | 3,000 |  |  |
| Scotland                      | 500   | -     | -     |  |  |
| South West                    | -   | 100   | 100   |  |  |
| Wales                         | 450   | 600   | 800   |  |  |
| West Midlands                 | 2,750   | 3,200 | 2,300 |  |  |
| Yorkshire and Humber          | 2,400   | 1,700 | 2,500 |  |  |
| Thamesport to/from:           |   |       |       |  |  |
| North West                    | 750   | -     | -     |  |  |
| West Midlands                 | 750   | -     | -     |  |  |
| Yorkshire and Humber          | 500   | -     | -     |  |  |
| Tilbury to/from:              |   |       |       |  |  |
| North West                    | 550   | 500   | -     |  |  |
| Scotland                      | 450   | -     | -     |  |  |
| South West                    | -   | 500   | -     |  |  |
| Wales                         | -   | -     | 200   |  |  |
| West Midlands                 | 900   | 500   | -     |  |  |
| Yorkshire and Humber          | 600   | 500   | -     |  |  |

Source: original surveys; \* - London Gateway to East of England (in 2015) was a feeder service to/from Tilbury to maximise O-D opportunities as London Gateway came on stream